

GREENJACKET SUMMARY POINTS

1. It is the only industry comprehensive product line designed for energized installation
2. It is custom designed to precisely fit each piece of equipment – "It Fits"
3. It is offered as part of a service where site plans are made to identify what exactly is needed for coverage

WHAT WE OFFER

Greenjacket provides world-class patented products, tools, and processes for preventing animal-caused power outages at electrical substations. Our customized, turnkey outage protection solutions make it easy for managers to select the best option for improving power reliability. Greenjacket custom-manufactures its dielectric covers to ensure that each cover has the right fit for the electrical component being protected. We provide a product that is quick and easy to install—even in an energized environment.

HOW WE DO IT

1. We evaluate schematics and/or images of existing facilities to develop a budgetary estimate for a solution.
2. On agreement, we conduct a site assessment to determine points of risk in the substation, then use 3D photogrammetry to obtain equipment dimensions off energized equipment.
3. We create a Site Protection Plan that includes a prioritized, itemized list of the protective covers required to mitigate bird- and animal-caused outages. The plan includes detailed installation instructions.
4. The product is manufactured using existing and/or custom-developed moulds, as required to protect the substation that has been evaluated.
5. Product is delivered to the customer's site for installation. Greenjacket provides optional consulting support for both customer and contractor based installations.
6. Follow-up risk mitigation programs are available to optimize ongoing risk management.

THE VALUE WE DELIVER

- Improved Power Reliability: by reducing the number of bird- and animal-caused contacts, the number of power interruptions is reduced.
- Dollar Savings: bird- and animal-caused outages can result in the costly replacement of equipment, expensive overtime repair charges, and fire-drill management of work schedules.
- Increased Revenues: outages can dramatically reduce billable electric services to customers or negatively impact revenues through production downtime.
- Improved Community and Public Relations: outages create stress for everyone, from the customer through to power system managers and executive teams.
- Reduced Penalties: wildlife protection agencies are increasing the scope and dollar amount of fines related to animal "takes"; fines currently range as high as \$500,000 per incident.
- Comprehensive, Turnkey Solutions: no more piecemeal coverage with ill-fitting products. Greenjacket provides a customized solution that is tailored to fit the specific components of a substation.

Contact Salisbury by Honeywell for more information.